

## FLOWOOD, MISSISSIPPI

## Nancy Lane

Commercial

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Flowood Park



Nancy has owned her Commercial Real Estate business since 2003. Prior to its formation she spent 18 years in the field with another corporation. As a result of her experience, she has worked on almost every level of the industry with both local and national interests.

"The best part of this job is the people," Nancy says of her work. "That may sound basic but it's the truth. I've been honored to have worked with and met so many wonderful people during the course of my career." As but one example, when negotiating a deal to bring the first Wal-Mart to Jackson, Nancy was invited by former Jitney Jungle scion and Mississippi business legend Henry Holman to have lunch with Sam Walton himself.

About her company's transition to Lane-Harkins, Nancy says the benefits have been many.

With an impressive and voluminous list of accolades, awards and leadership roles locally and in the NAR to her credit, Nancy is one of the most experienced professionals in her field in Mississippi as well as nationally. This gives her an incalculable advantage when assisting her clients. A tireless worker, Nancy has been recognized time and time again for her abilities. But is it all work and no play? "Not at all," Nancy laughs, when asked about interests outside of the office. "I love deep sea fishing," she says, "and have done it for years. I paint, I run and race occasionally still with one full and four half marathons under my belt. I spend a lot of time with my family which includes five granddaughters. I keep busy even when I not working!" she chuckles.